

**FERTILIZER/CHEMICAL DEALER  
SUPPLEMENTAL APPLICATION**

Named Insured:

Does the risk do any aerial application  
or subcontract for aerial application?

Yes  No

**PROPERTY**

Are the buildings 30 years old or less or  
has the heating, AC, electrical, and  
plumbing been updated within the last  
10 years?

Yes  No  N/A

Are "Red Label" Chemicals (flammable)  
stored in a separate building away from  
fertilizers and feed?

Yes  No

Are the buildings with fertilizer and  
chemical storage equipped with smoke  
or heat detectors?

Yes  No

For stock values in excess of \$500,000,  
is the building equipped with motion or  
burglar alarms?

Yes  No

Do the buildings have windows?

Yes  No

Are No Smoking signs posted and  
strictly enforced?

Yes  No

Is Ammonia Nitrate stored in a separate  
building from super phosphates?

Yes  No N/A

Are all buildings properly ventilated and  
protected against contact with moisture  
& other contaminants?

Yes  No

Is there periodic maintenance of tanks,  
valves, fittings and hoses?

Yes  No

**GENERAL LIABILITY**

Are all tanks diked in compliance with  
EPA regulations?

Yes  No

Does the insured maintain floater logs  
listing customer name, date, time,  
location, product provided, and  
verification that optimal conditions (i.e.  
wind velocity check, weather conditions,  
etc.) are present before applying AG  
chemicals?

Yes  No  N/A

Are nurse tanks equipped with five  
gallon, water flush tanks?

Yes  No  N/A

Does the loan of equipment include  
providing rubber gloves, goggles or  
other protective equipment?

Yes  No  N/A

Are emergency or evacuation  
procedures written and posted, along  
with emergency phone numbers, in an  
area for easy reference for employees?

Yes  No

Is the local fire department or  
emergency squad regularly provided  
with a list of hazardous chemicals and  
fertilizers stored on premises and the  
exact location of the stock?

Yes  No

Are employees thoroughly trained in the handling and application of fertilizers and chemicals and if required, have a valid state license or certificate?

Yes  No  N/A

Does the insured have formal procedure for flushing applicator tanks of residues after each use?

Yes  No

Does the insured have an off-season maintenance program for all loaned equipment as well as a written safety check for each piece of equipment immediately prior to its being loaned?

Yes  No  N/A

Are all storage tanks equipped with proper hoses, valves, couplings and locks?

Yes  No

For other than bulk storage, are pesticides, herbicides always stored in their original containers?

Yes  No

Are pressure relief valves on nurse tanks replaced every five years?

Yes  No  N/A

Does the insured mix, blend, repackage, re-label or otherwise alter any fertilizer or ag chemical product?

Yes  No

If Yes, please explain.

Does the insured sell or distribute any products or components purchased or acquired directly from a foreign manufacturer or supplier?

Yes  No

If Yes, please provide details.

Does the insured provide any advice on the use and/or application of any fertilizers/chemical products that they sell? (Other than that included on the label or manufacturer's instructions.)

Yes  No

If Yes, please provide details.

Are there programs in place to obtain certificates of insurance from all contractors and provide all contractors with an orientation of your workplace?

Yes  No

#### **AUTOMOBILE**

Are employees allowed to use company vehicles for personal use?

Yes  No

If yes – Please describe:

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Is there a **written** policy on personal use?

Yes  No

If so – please attach a copy.

# Agricultural Chemical and Fertilizer Dealers Liability Classes and Revenue Allocation



G/L Class	Description	Rating Basis	Remarks/Definitions	Annual Sales
10036	Anhydrous Ammonia Dealers and Distributors	Sales	Includes the application of Anhydrous Ammonia	
11101	Chemical Distributors	Sales	Formulating, Mixing or Blending shall be classified and rated as manufacturing	
12683	Fertilizer Dealers and Distributors	Sales	This classification includes the application of fertilizer. Anhydrous Ammonia dealers and distributors shall be separately classified and rated 10036	
15890	Seed Merchants	Sales	Excludes erroneous delivery error in mixing and germination	
51850	Fertilizer Manufacturing	Sales	Includes Dry Mixing Plants	
16722	Equipment Rental	Sales	Rental of Mobile Equipment	
13716	Hardware Sales	Sales	Agricultural parts and equipment	

**TOTAL ANNUAL SALES**